

Richard J. Cohen, Sr.



📍 Charlotte, NC

📞 **CALL**
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✉ Email (<mailto:rj.cohen@mgclaw.com>)

Rick is a member in MGC's Charlotte office and is the firm's Chief Development Officer. With over three decades of legal practice, he was a founding partner and, for nearly 20 years, the managing partner of Goldberg Segalla—a nationally-recognized insurance defense firm. In his prior role, Rick was an instrumental leader in the firm's geographic expansion, as well as the development and implementation of their strategic direction. As a former Chartered Property Casualty Underwriter (CPCU) instructor, he also lectured insurance professionals on risk management for over a decade.

Rick has held leadership positions in top legal organizations such as Claims Litigation Management (CLM) Alliance as chair of their National Committee and Defense Research Institute (DRI) as co-chair of their Insurance Company Relations Subcommittee. He is also a fellow of the American College of Coverage Counsel as well as the American Bar Foundation—both invitation-only honors presented to a select group of attorneys.

Rick is a former champion physique competitor. He can also juggle, walk on his hands, make balloon animals, ride a unicycle and draw, which makes him a hit at birthday parties for his nine kids.

PRACTICE AREAS

Litigation

EDUCATION

State University of New York at Buffalo Law School (JD, cum laude)

State University of New York at Buffalo School of Management (BS, with distinction)

PROFESSIONAL MEMBERSHIPS

Claims and Litigation Management Alliance (National Committee, Former Chair)

Defense Research Institute (Law Practice Management Committee and Co-Chair of Programming, 2013; Construction Law Committee - Construction Insurance Coverage Specialized Litigation Group Chair, 2008–2010; Insurance Company Relations Subcommittee Vice Chair, 2000–2004; Life, Health and Disability Insurance Committee Membership Chair, 2000–2002; Insurance Law Committee: Professional Liability Insurance Specialized Litigation Group)

American College of Coverage and Extracontractual Counsel (Fellow)

International Association of Defense Counsel

American Bar Foundation (Fellow)

Professional Liability Underwriting Society

BAR ADMISSIONS

2013 North Carolina

2014 Illinois

2013 Connecticut

1991 New York

1989 Pennsylvania

U.S. District Courts for the Western, Southern, Eastern and Northern Districts of New York

U.S. District Court for the Eastern District of Pennsylvania

U.S. Courts of Appeals for the Second and Third Circuits

U.S. Supreme Court

Registered Foreign Lawyer in England and Wales

AWARDS

Best Lawyers in America - Insurance Law (2014–2021)
Business First's Legal Elite of Western New York - Legal Leader (2013–2020)
Upstate New York Super Lawyers (2007–2020)
Business First's Power 250 (2016–2019)
Business First's C-Level Executive Award (2017)
American Lawyer Media and Martindale-Hubbell - Top Rated Lawyer in Litigation (2014)
American Lawyer Media and Martindale-Hubbell - Top Rated Lawyer in Insurance Law (2013)
Super Lawyers - Corporate Counsel Edition
Business First's Legal Elite of Western New York - Insurance
Martindale-Hubbell Peer Review Rating: AV Preeminent

PUBLICATIONS

Getting to the Finish Line: Overcoming Rebranding Challenges
Interviewed in Berbay Marketing and PR's podcast, Law Firm Marketing Catalyst
Why This Am Law Firm Kept Partners in the Dark on a Branding Overhaul
Highlighted, New York Law Journal (June 20, 2019)
Law Firm Leaders: Goldberg Segalla's Richard Cohen Profiled, Law360 (March 27, 2019)
What Drove Firms with the Most New Lateral Partners in 2018
Quoted, Law360 (February 22, 2019)
Growing Right: Goldberg Segalla Expands When Opportunity Knocks
Profiled, Buffalo Business First (February 19, 2019)
Communicating Staffing Changes and Finding Talent in Law Firms: Comings and Goings
Quoted, National Law Review (February 5, 2019)
Goldberg Segalla's Growth Quick Yet Methodical Featured, Buffalo Law Journal (December 27, 2016)
Litigating and Protecting the Insurance Claim
Co-Author, Preparing for and Trying the Civil Lawsuit, 2d Ed., 2016 Rev., New York State Bar Association
Partnership Is the 'Holy Grail' for Law Firm Associates Quoted, Buffalo Law Journal (February 1, 2016)
Legal Presence Goes Beyond WNY Borders Quoted, Buffalo Law Journal (March 16, 2015)
The Site of Two Growth-Minded Law Firms Quoted, Buffalo Law Journal (June 3, 2014)
A Paradigm Shift Quoted, Intelligent Insurer Monte Carlo Edition (September 2013)
Asset Managers Do Not Owe Fiduciary Duty to Note Holders
Co-Author, Chartis Legal Insights (Fall 2012)
Calculating the Amount of Coverage
New Appleman on Insurance 3rd Edition, Chapter 47, LexisNexis (Spring 2011)

McAngus Goudelock & Courie is a metrics-driven law firm built specifically to meet the needs of insurance companies and their customers. From 16 regional offices, we serve clients across the Southeast.

